

**The Organization**

PCC Natural Markets
4201 Roosevelt Way N.E.
Seattle, WA 98105
206-547-1222
www.pccnaturalmarkets.com

PCC Natural Markets® (PCC) began as a food-buying club of 15 families in 1953. Today, it is the nation's largest consumer-owned natural food co-operative, owned by nearly 40,000 members. PCC currently has nine stores in the Puget Sound region.

This case study highlights the deployment of SonicWALL® Aventail® E-Class SSL VPN; SonicWALL Network Security Appliance (NSA) and TZ Series firewalls; and the SonicWALL Global Management System (GMS) at PCC.

SonicWALL spoke with Mary Beutjer, Systems Administrator at PCC, about the security challenges confronting the grocery industry, and the ways her organization has integrated SonicWALL appliances into a comprehensive network security solution.

Q.: What unique factors drive business decisions at PCC?

A.: We are very passionate about issues related to organic foods and farming and the local community. We have a not-for-profit arm that purchases local farmland and leases it to organic farmers, we participate in food banks, and we make an effort to buy our merchandise as local as possible and as organic as possible.

Q.: What role does technology play in your stores?

A.: We try to leverage the latest technology at each store, and make the store office experience as close as possible to the main office data center. We have automated point of sale, as well as receiving and inventory systems. Currently, we are taking on PCI data security standards for the payment card industry.

Q.: Why is secure remote access important to PCC?

A.: Our number of mobile users has continued to increase. Employees use remote access to catch up on work in the evenings or check email first thing in the morning before coming in. Some work from home regularly, others only when they are unable to come to the office due to weather or injuries. Also, we are outgrowing our office space, so we have some people who share an office and take turns working from home.

Q.: What made you consider SonicWALL?

A.: We were using a WatchGuard® firewall for remote access that required an IPSec client installation. We found that to be very unwieldy for our remote users and it required a lot of support. So what we were looking for was something that was clientless and as easy as possible for the remote user.

Q.: How have you deployed the SonicWALL Aventail E-Class SSL VPN?

A.: We licensed 50 concurrent users. They remotely access email, file shares, terminal services applications and our Intranet. We already were using SonicWALL firewalls at all our locations. We recently purchased the SonicWALL GMS software so I can centrally manage our firewalls.

Q.: What results have you seen since you deployed the SonicWALL SSL VPN?

A.: The SonicWALL Aventail SSL VPN is very stable. People are thrilled with it and it gets a lot of use. We are very happy here in the IT department, too, because it takes a load off us in terms of having to worry about people successfully connecting through remote access.

PCC Natural Markets Case Study

“SonicWALL allowed people to work from home when the storm kept them away from the office. Usage of the SSL VPN tripled. People were grateful to be able to work from home at those times and still be productive.”

—Mary Beutjer
Systems Administrator
PCC Natural Markets

Q.: How has the SonicWALL SSL VPN helped you meet PCI compliance?

A.: For one, the Sonicwall Aventail SSL VPN supports two-factor authentication. In addition, our SonicWALL NSA firewall scans the SSL VPN traffic for viruses and spyware. Our firewalls have the full security suite, which includes gateway antivirus, intrusion prevention and content filtering. That same level of protection is available for both our main enterprise firewall and our smaller firewalls at each remote site.

Q.: How has the SonicWALL SSL VPN increased productivity?

A.: Shortly after we installed the SonicWALL Aventail SSL VPN, we had a big snowstorm here in Seattle, which doesn't happen very often. Because it's hilly here and they don't salt the streets, most people couldn't make it into the office. SonicWALL allowed people to work from home when the storm kept them away from the office. Usage of the SSL VPN tripled. People were grateful to be able to work from home at those times and still be productive.

Q.: How has SonicWALL GMS helped you manage your SonicWALL SSL VPN?

A.: SonicWALL GMS is particularly convenient when I have to make configuration changes on multiple systems, because of its centralized interface. I also often use it to check reports.

Q.: How has the SonicWALL SSL VPN fit into your company's green initiatives?

A.: With the SonicWALL Aventail SSL VPN, we can support a number of people who office-share. We are able to cut the amount of gas they consume in their work commute up to 50 percent.

Case Study Solution Spotlight

SonicWALL Aventail E-Class SSL VPN

SonicWALL Aventail E-Class SSL VPNs offer the mobile workforce access to key applications and resources from anywhere, with unmatched granular security. E-Class SRA EX7000, EX6000 and EX-750 appliances are engineered to detect the identity and integrity of the endpoint device, protect enterprise resources with granular policy control and connect authorized users easily to mission-critical applications over all leading platforms from all leading devices. Easy to use and easy to control, E-Class SRA provides a single enterprise-class solution for remote access, extranets, mobility, wireless, disaster recovery, policy control and Network Access Control (NAC).

SonicWALL NSA Series

The SonicWALL Network Security Appliance (NSA) Series applies next-generation Unified Threat Management (UTM) against a comprehensive array of attacks, combining intrusion prevention, anti-virus and anti-spyware with the application-level control of SonicWALL Application Firewall. With advanced routing, stateful high-availability and high-speed VPN technology, the NSA Series adds security, reliability, functionality and productivity to branch offices, central sites and distributed mid-enterprise networks, while minimizing cost and complexity.

SonicWALL TZ Series

The all new SonicWALL TZ Series offers revolutionary breakthroughs with higher-performance protection, new redundancy capabilities, enterprise-class Anti-Spam integration, application inspection, and other innovations to protect and improve the efficiency of distributed enterprises and small-to-midsize businesses (SMBs). Available in standard and Wireless-N configurations, the revolutionary TZ 100, TZ 200 and TZ 210 Unified Threat Management (UTM) appliances keep you ahead of rapid advancements in Web 2.0, increasing bandwidth requirements and emerging threats.

SonicWALL Global Management System

The award-winning SonicWALL Global Management System (GMS) provides organizations, distributed enterprises and service providers with a flexible, powerful and intuitive solution to centrally manage and rapidly deploy SonicWALL firewall, anti-spam, backup and recovery, and secure remote access solutions. SonicWALL GMS also provides centralized real-time monitoring, and comprehensive policy and compliance reporting.

SonicWALL's line-up of comprehensive protection



NETWORK
SECURITY



SECURE
REMOTE ACCESS



WEB AND E-MAIL
SECURITY



BACKUP
AND RECOVERY



POLICY AND
MANAGEMENT

SonicWALL, Inc.

2001 Logic Drive, San Jose, CA 95124
T +1 408.745.9600 F +1 408.745.9300
www.sonicwall.com

